

Cedar-IBSi Summit 2022

NEXTGEN BANKING and TECHNOLOGY Summit

📅 24th Nov 2022 📍 Grand Hyatt, Muscat

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AGENDA

08:00 - 08:40 AM	REGISTRATION AND BREAKFAST
08:40 - 09:00 AM	WELCOME REMARKS V. Ramkumar , Senior Partner, Cedar
09:00 - 09:15 AM	NEXTGEN BANKING AND PAYMENTS MARKET OVERVIEW AND TRENDS
09:15 - 10:00 AM	PANEL #1 NEXTGEN BANKING – DRIVING INNOVATION NextGen Banking systems have opened new opportunities not only from a customer experience standpoint but also from improving efficiencies, enhancing controls, and reducing cost structures. How should banks leverage global and regional learnings to drive their innovation agenda? Tariq Atiq , Head of Retail and Digital Banking, National Bank of Oman Bhanu Narendrakumar , Head of Transformation, Core Platforms, Emirates NBD Salman Kabani , Sr. Head of Market Risk, Operational Risk, and Strategy, Bank Nizwa Rajashekara V Maiya , Vice President and Global Head of Business Consulting, Infosys Finacle V. Ramkumar , Senior Partner, Cedar (Moderator)
10:00 - 10:15 AM	COFFEE BREAK AND NETWORKING
10:15 - 11:00 AM	PANEL #2 DIGITAL ADOPTION – FINTECH COLLABORATION Banks worldwide have evolved their relationship with FinTech firms – from a competitive orientation to a collaborative and complementary partnership. While the ability to add innovative products and offer value-added services can help banks drive business growth, it calls for a concerted effort to build a symbiotic partnership. What could be the components of the Bank-FinTech partnership? Mujahid Al Zadjali , General Manager - IT and Operations, Bank Nizwa Khalid Al Hoqani , Head of IT, Alizz Islamic Bank Hassan Al Lawati , AGM - Head of SME and Special Assets Department, AhliBank SAOG Rizwan Shaikh , Director Sales, Expleo Chetan Parekh , Senior Partner, Cedar (Moderator)
11:00 - 11:45 AM	PANEL #3 CUSTOMER EXPERIENCE – DIGITAL ERA In a digital economy where social and mobile innovations have significantly expanded the range of customer touchpoints, winners are determined by personalised engagement. How have customer journeys changed in the digital era? Vishal Govil , Head - Technology Strategy and MIS, Bank Muscat Sulaiman Al Ofi , Head of Customer Experience, Bank Dhofar Nadim Madi , Director - Solution Consulting, Oracle Financial Services Srirang Srikantha , CEO and Co-Founder, Yethi Technologies Murtaza Shaikhally , Associate Partner, Cedar (Moderator)
11:45 - 12:15 PM	FIRESIDE CHAT OPEN BANKING & METAVERSE – ROAD AHEAD NextGen Banking is about being the marketplace and being part of the larger ecosystem at the same time. API enablement has opened up new possibilities for connecting multiple touchpoints across the ecosystem. What does the future look like in the Metaverse? Rajesh Mirjankar , CEO, Kiya.ai Vincenzo Casillo , Principal, Cedar (Moderator)
12:15 - 12:30 PM	CLOSING REMARKS
12:30 - 02:00 PM	LUNCH AND NETWORKING

SPEAKERS

WELCOME



V. Ramkumar
Senior Partner
Cedar

PANEL #1 | NEXTGEN BANKING – DRIVING INNOVATION



Tariq Atiq
Head of Retail &
Digital Banking
National Bank of
Oman



Bhanu Narendrakumar
Head of
Transformation,
Core Platforms
Emirates NBD



Salman Kabani
Sr. Head of Market
Risk, Operational
Risk, and Strategy
Bank Nizwa



Rajashekara V Maiya
VP & Global Head of
Business Consulting
Infosys Finacle



V. Ramkumar
Senior Partner
Cedar
[MODERATOR]

PANEL #2 | DIGITAL ADOPTION – FINTECH COLLABORATION



Mujahid Al Zadjal
General Manager -
IT & Operations
Bank Nizwa



Khalid Al Hoqani
Head of IT
Alizz Islamic Bank



Hassan Al Lawati
AGM-Head of SME
& Special Assets
Department
AhliBank SAOG



Rizwan Shaikh
Director Sales
Expleo



Chetan Parekh
Senior Partner
Cedar
[MODERATOR]

PANEL #3 | CUSTOMER EXPERIENCE – DIGITAL ERA



Vishal Govil
Head - Technology
Strategy and MIS
Bank Muscat



Sulaiman Al Ofi
Head of Customer
Experience
Bank Dhofar



Nadim Madi
Director - Solution
Consulting
Oracle Financial
Services



Srirang Srikantha
CEO & Co-Founder
Yethi Technologies



Murtaza Shaikhally
Associate Partner
Cedar
[MODERATOR]

FIRESIDE CHAT | OPEN BANKING & METAVERSE – ROAD AHEAD



Rajesh Mirjankar
CEO
Kiya.ai



Vincenzo Casillo
Principal
Cedar
[MODERATOR]

NextGen Banking in the Middle East

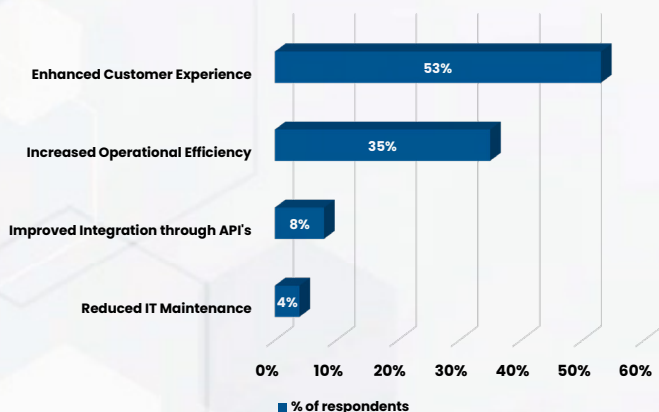
The banking landscape in the Middle East is being realigned, driven by the digital arrowhead. Technologies such as Artificial Intelligence, Cloud Computing, and Microservices are at the forefront of innovation in the Financial Services sector. Customer expectations are also shifting rapidly, with an increasing demand for an enhanced and personalised experience with 24/7 access to banking services. NextGen Banking is viewed as a convergence of FinTech collaboration and innovation excellence that helps deliver new customer journeys for the digital era.

The Cedar-IBSi Summit on NextGen Banking and Technology looks to explore this convergence, with perspectives drawn from industry experts, banking leaders, and technology players on a wide range of topics, including Innovation, Digital Adoption, FinTech Collaboration, Customer Journeys, Open Banking, Payments, and more.

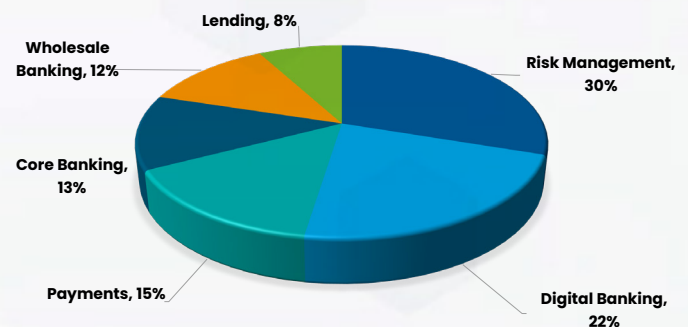
Quick Overview

More than half of the respondents of a recent IBSi poll on primary benefits of digital-enabled NextGen Banking rated 'Enhanced Customer Experience' as the most significant area of impact. Interestingly, more than 50% of the investments made by Middle Eastern banks in the last three years have been in Risk Management and Digital Banking initiatives, reflecting the central theme of digital enablement.

Digital Enablement | Primary Benefits



System Investments | Middle East Banks



Source: IBSi Polls, IBSi SalesVision 2019-22 © IBS intelligence. All rights reserved.

About Cedar

Cedar is a global strategy consulting, research, and analytics firm with a 35-year track record and clients across multiple industry sectors. Since 1985, our teams have assisted clients in areas of strategy, process innovation, strategic human capital, and business technology, among others, with a strong focus on the Financial Services sector. As a full-suite management consulting firm, Cedar assists clients across these areas in an integrated fashion – from strategy formulation, to execution, and implementation.

About IBS Intelligence

Established in 1991, UK-headquartered IBS Intelligence (IBSi) is the world's only pure-play Financial Technology (traditional and new-age) research, advisory, and media firm, with a global coverage, and a 360° portfolio of intelligence offerings. For over 30 years, IBSi's expert teams have delivered independent, in-depth, actionable insights, with a laser focus on everything Financial Technology, to the global banking, consulting, technology, and institutional investor world. As an Analyst firm, we take pride in covering 400+ FinTech vendors in-depth globally – the largest by any global research firm in this space. IBSi's iconic annual Sales League Table has been the industry-acknowledged barometer of global Financial Technology vendor performance for 20+ years, covering 100+ leading technology participants from 150+ countries, across 20 system types. Every year.